

Membership Benefits



Whether you're a craft brewery, RTD processor, distillery or winery, the Beverage Processors Group (BevPRO) is a buying group that has been tailor made to suit your needs.

No long-term commitments, **no** bulky contracts and **zero** difficult legalese. Just a simple, collaborative approach to group purchasing developed through decades of buying group experience.

Our Members simply select the Supplier Partners they want to work with (many of which you may already work with), and from there every purchase made from those Partners allows you to earn rebates, back to dollar one. Our technology platform then takes care of the rest and requires very little change to your current workflow!

How will your business benefit?

You Maintain Your Independence

BevPRO uses the power of numbers to help you gain competitive financial advantages, leaving your supplier relationships and internal processes virtually untouched. Unlike other groups, we believe in locally competitive pricing and leave that part to our Members. We take a non-adversarial approach with vendors to create a win-win scenario for everyone. Besides, in the 'one price for all' model the bigger players always subsidize the little players and that's not a long-term solution. Rebates are!

Exclusive Rebate Programs ABOVE Your Best Price

We use a data-driven approach to design rebate programs with the Group's Supplier Partners, allowing us to receive better rebates on purchases than individual Processors could negotiate on their own. In BevPRO, processors continue to negotiate their own best price and delivery with Group Partners while participating in the rebate programs with each supplier based on their own purchase volumes and prices. This allows everyone, big or small, to benefit equally in the Membership experience.

Ready to become a Member?

Contact me today:

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(888) 809-9754

Suppliers are Truly Our Partners

Our Suppliers, selected by our Members for their products, service, and programs, become true partners and trusted advisors within the BevPRO Group. On top of the rebates, Supplier Partners support the Group with training, innovative products, first-looks, first rate support and so much more.

Confidentiality

Confidentiality is as much our business as providing rebates. Individual Member pricing is never shared by the BevPRO Staff with any other Member or Supplier and rebates are always confidential. We never publish anyone's details so we can ensure negotiated incentives (rebates, etc.) remain 'off-street' and help protect Member & Supplier prices and margins.

Low Membership Fee

Membership fees are intentionally set at a very low rate so we can ensure it does not become a barrier to entry. We are here to help our independents and punitive fee structures do not help anyone.

No Long-Term Commitment

We understand that you need to do what is right for your business so, if you decide, for whatever reason, BevPRO is not a fit for your business, you may leave at any time. Period.

Electronic Payments & Invoicing Platform

Fast. Efficient. Protected! BevPRO utilizes a central invoice and payment model using electronic invoicing (EDI) and payments (ACH/EFT) to eliminate paper transactions. Members maintain complete control over what is paid to vendors each week with the simple click of a button.

What Makes BevPRO Successful?

Using our technology and time-tested buying group approach, BevPRO offers our Supplier Partners unparalleled benefits and efficiencies for their own business. Not only do we save their administrative and sales team's time and money, but we offer them opportunities for growth that other groups just don't seem to understand. Our Members are important, but so are our Partners, and they experience that through every interaction with the BevPRO Group.